



# Navigating City Contracting Opportunities

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# City of Minneapolis

Finance and Property Services –  
Procurement Office

# About Minneapolis Procurement

- Procurement Office is responsible for the purchase of goods and services for the City of Minneapolis, Park Board, and other boards associated with the City.



- **Construction**



- **Horticulture**



- **Professional Services**



- **Fleet & Equipment**



- **Janitorial Services**

# Procurement Process

Purchase of Commodities, Construction and certain Maintenance services:

- If over \$100,000 - **Formal Bids**
- If under \$100,000 - **Informal Bids**

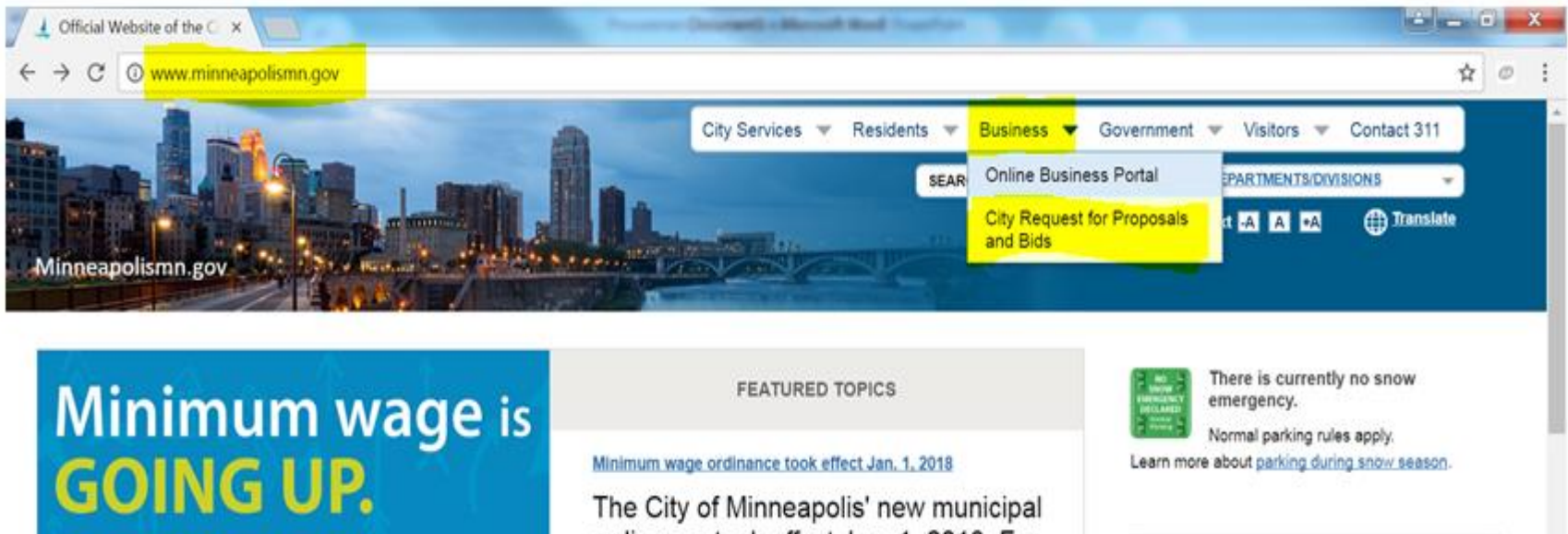
Purchase of Professional Services:

- Request for Proposals (RFP)

Target Market Program Bids and Proposals

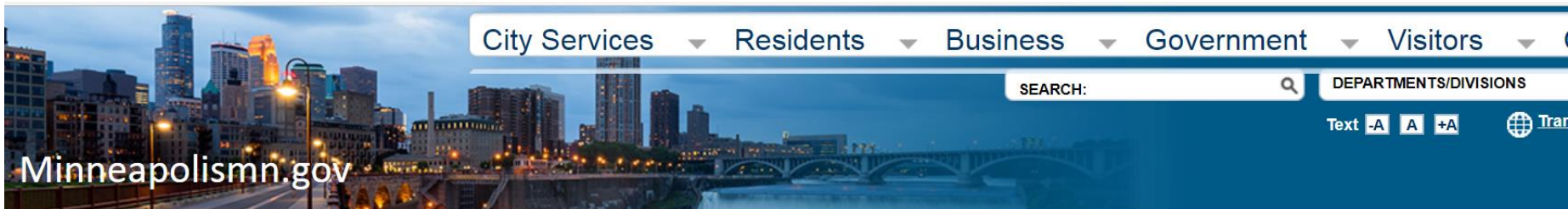
# Where Can I Find Current Procurement Opportunities?

1. Go to City of Minneapolis website: <http://minneapolismn.gov/>
2. Hover over “BUSINESS” dropdown menu and click on “City Request for Proposals and Bids”



# Where Can I Find Current Procurement Opportunities?

## 3. Click on Formal Bids, Informal Bids, or Request for Proposal



**Business**

>> **City Request for Proposals (RFPs) and Bids**



Didn't find what you are looking for?  
Visit the [Contact 311](#) web page for information about the City and City

[Home](#) > [Business](#)

## City Request for Proposals (RFPs) and Bids

### Procurement Office

Visit the [Procurement Office](#) for bid, RFP and other related information.

[Formal Bids](#)

[Informal Bids](#)

[Request For Proposals \(RFP\)](#)

[Subscribe to get email alerts on Bids and RFP](#) 

# Target Market Program (TMP)

## What is the Target Market Program?

- A Marketplace where qualified small-businesses will have the ability to respond alongside other similarly situated small-businesses for City contracts **up to \$100,000** instead of competing against larger, more established companies
- Race and Gender **neutral** program for small businesses in the 13 surrounding counties
- Purchases under \$100,000 will be directed towards vendors participating in the TMP
- A purchase will be considered as TMP eligible only when there are **3 or more vendors in a category who can provide the good or service needed**
- City will allow vendors to **self-certify** as well as use their certification elsewhere as a Small Business (**reciprocity**)
- TMP vendors are contacted directly through email or phone for TMP eligible purchases.
- Fast and Easy online enrollment process.

# Target Market Program (TMP)

## Target Market Program Eligibility Criteria

- Principal place of business is located within the 13-county metro area (MN Counties of Anoka, Benton, Carver, Chisago, Dakota, Hennepin, Isanti, Ramsey, Scott, Sherburne, Stearns, Washington, and Wright)
- Business is independently owned and controlled
- Business is a for-profit business
- Business performs a commercially useful function
- Business does not exceed the United States Small Business Administration NAICS size standards for the type of work to be performed
- The 3-year average annual gross receipts/sales must not exceed the limits for the industry categories:

Construction: \$10M	Manufacturing Operations: \$5M
Retail Operations: \$3M	Service Operations: \$3M
Wholesale Operations: \$4M	Professional/Technical Services: \$5M

Questions / Comments?

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**Thank You!**

To contact us:

Phone: (612) 673-2500 or  
Procurement@minneapolismn.gov

Questions related to Target Market Program

Email: Targetmarket@minneapolismn.gov